



NEW ENGINEER?

BACKGROUND

- 30 years of advanced technology and management experience
- All in Fortune 500 companies
- All involving integrated circuits
- Military, Industrial, Commercial and Consumer
- Analog, digital, mixed signal
 - DC -> RF, 77K(-321°F) – 150C(302 ° F), picopower ->PAs

- Largest team: ~3000
- Largest \$ controlled: ~\$3B

- Mid-career MBA
- Mid-career Ph.D.
- Comfortably retired at 52 – but became bored quickly

BIG PICTURE

- I have a vested interest in your success
 - My success is dependent on your success
 - I'm here to help make you successful
but don't be confused
I won't let you drag me down

5 AXIS

- Technical Competence
- Work Ethic
- Trust
- Representation
- Fun

TECHNICAL COMPETENCE

- Learn / understand the problems
- Learn / understand the technology
- Learn / understand the tools
- Learn / understand the process
- Learn / understand the processes

You should understand WHY

Being technically competent takes a lot of work and time
your reading/studying days are just beginning

TECHNICAL COMPETENCE

TRY – THEN ASK

- When confronted with something you don't know or understand
- First spend an appropriate amount of time trying to figure it out yourself
 - You will learn most of the things that really matter this way
- Ask, if you can't figure it out
- Balance between
 - Showing you can operate independently
 - Taking up time from more senior engineers
 - Slowing down the project

TECHNICAL COMPETENCE

UNDERSTAND THE ASSIGNMENT

- Listen carefully
 - Take notes
- Ask questions
 - When is it due?
 - Any milestones?
 - When should I check in?
 - What is expected?
 - Performance – power, speed, size, cost, ...
 - Documentation
 - Who am I working for/with
 - Where should I get help

TECHNICAL COMPETENCE DOCUMENT

- Keep an engineering notebook
 - Physical or electronic
 - Use it in-situ not as a final report
- Track
 - Ideas
 - Calculations
 - Tradeoffs
 - Decisions
- Keep organized computer files
 - Spreadsheets, simulations, programs, presentations, emails, ...



WORK ETHIC TIME MANAGEMENT

- Get organized
 - Project task list with milestones
 - Weekly task list
 - Daily task list
- Ask how long something should take
 - Eventually you will know this from experience / extrapolation
- If you have free time
 - Ask for more work
 - Ask if anyone could use a hand

WORK ETHIC QUALITY OF WORK


- Do QUALITY work
 - No shortcuts
 - No half-a** designs, reports, ...
 - Do it right the first time
 - Ask for more time if possible
 - Spend personal time if necessary

WORK ETHIC

- Presentations are important
- Persuade vs. argue
- Ask for more work if you can handle it
- Admit when you are over-extended
- Offer to help others if you can

TRUST NO BS

- Every good engineer and engineering manager can spot BS from a mile away
- Ruins your credibility
- Jeopardizes my program
- Makes the team look incompetent



TRUST NO SURPRISES

- This was my #1 expectation for EVERYONE who worked for me
- As soon as trouble looks possible – let me know, even if you think you have it under control
- I never want to hear new information in a presentation – let me know
- Good news or bad news – let me know

REPRESENTATION

- How you represent yourself is critically important
- Your technical opinions mean little to me and often show your ignorance
 - Xyz is the best programming language
 - The ABC processor sucks
 - I think this customer is stupid
 - Jkl makes the best radios

REPRESENTATION

- It does not matter what those around you do – it matters what you do
 - Foul language is a clear sign you “don’t get it”
 - Disparaging comments about others tells me more about you than them
 - Harassment / discrimination will NOT BE TOLERATED
- SPEAK UP
 - That racy/racist/... joke is not acceptable

REPRESENTATION

- Show you care about your performance
 - Ask for feedback
 - After 1 week
 - After 1 month
 - Every 6 months
 - After completing a project
 - Typically, you will have a development plan
 - Execute it
 - Overachieve if possible



REPRESENTATION

- Be confident – not arrogant
 - Let your work, the data, the facts, make your case
- Be open to new ideas
 - You really know very little at this point



FUN

- Don't be afraid to have fun
 - When appropriate
- Make friends
- Try new things

IF YOU DO IT RIGHT

- Your technical reputation will grow
 - You will be recognized as an expert
 - And perhaps more importantly – someone who can become the expert
- Your personal reputation will grow
- Your ethical reputation will grow
- You will be in demand

- YOU will get to chart your professional course